Insurance Services Professional Liability Application



*To be able to save this form after the fields are filled in, you will need to have Adobe Reader 9 or later. If you do not have version 9 or later, please download the free tool at: http://get.adobe.com/reader/.

sig	is is an application for a claims ning. Whenever used in this ap posed for coverage. Please an	plication, the term "Firm"	" means the Named Insured	d(s) and any	other entity
			yees Five Year Carrier Los Clients, Independent Contractor		ractors
ec	tion I – Firm Information				
Firr	n:				
Add	dress:	City:	State:	Zip Co	de:
P.O	. Box:	City:	State:	Zip Co	de:
Tele	ephone:	Website:		Date Establishe	ed:
1. 2. 3.	State(s) where Firm is licensed or reprofessional organizations to which Firm is: Corporation La. Is the Firm owned or controlled b. Has the name of the Firm ever be c. Is the Firm a franchisee or france d. Are there any branch offices or lif YES, to any portion of Question this application. Is the Firm a successor-in-interest tacquisition, consolidation, divestitute in the next 12 months, does the Fir bankruptcy, dissolution, or creation if YES to question 4 and/or 5, ple	egistered: Firm belongs: LC Partnership by, or affiliated with, any other been changed? hisor? additional locations? a, please provide details of the company predecessor Firm or have, bankruptcy or dissolution? m have any plans for any me of a new business, subsidiar	Other (describe): er entity? on a separate sheet and attack as the Firm ever been involved in erger, acquisition, consolidation, ey or division?	h as part of n any merger, divestiture,	Yes No Yes No Yes No Yes No Yes No
6.	Complete the chart below for any s		1		
	Name of Subsidiary	Location	Nature of Business	Applicant's	s % of Ownership
					%
					%
					%
7.	Complete the chart below for any a	dditional entities for which co	overage is sought:		
	Name of Subsidiary	Location	Nature of Business	Relatio	nship to Firm
Ω	Does the Firm or any of its principal	s or nartners own control or	manage any other entity not lie	ted in	

If YES, please provide details on a separate sheet and attach as part of this application.

questions 6 and/or 7?

☐ Yes ☐ No

Section II - Professional Services

1.	Complete the chart below for the services performed by the Firm and the percentage of total commission
	and fee revenue derived from each service:

Professional Service	Service I	Provided	Past Fiscal Year	Current Fiscal Year
Agent	☐ Yes	☐ No	%	%
Broker / Wholesaler	☐ Yes	☐ No	%	%
Surplus Lines Broker	☐ Yes	□No	%	%
Risk Manager / Loss Control	☐ Yes	□No	%	%
Reinsurance Intermediary	☐ Yes	□No	%	%
Third-Party Administrator (TPA) / Claims Administrator	☐ Yes	□No	%	%
Managing General Agent (MGA) / Managing General Underwriter (MGU) / Program Administrator	☐ Yes	□No	%	%
Other:	☐ Yes	□No	%	%
Other:	☐ Yes	□No	%	%
TOTAL:			100%	100%

For activities in bold, please also complete the appropriate sections later in this application.

2.	Does the Firm expect variations of the professional services listed above of 20% or greater during the	
	next 12 months?	

☐ Yes ☐ No

3. Does the Firm provide any professional services over the internet or outside of the United States?

☐ Yes ☐ No

If YES to Question 1 and/or 2, please provide details on a separate sheet and attach as part of this application.

4. For all revenue projected for the next 12 months, and received the past three fiscal years, complete the chart and questions below:

Revenue	Projected Next Year	Prior Year 1	Prior Year 2	Prior Year 3
P&C Commissions and Fees	\$	\$	\$	\$
Life / A&H Commissions and Fees	\$	\$	\$	\$
Other:	\$	\$	\$	\$
Other	\$	\$	\$	\$
TOTAL:	\$	\$	\$	\$

				1		
a.	Percentage of policies written on a di	rect bill basis:				 %
b.	Premium and percentage of policies	placed with non-admitte	ed carriers:	Premium: \$	/_	 9
c.	Percentage of policies placed through	h MGAs, other Brokers	or Intermediaries:			 %
d.	Percentage of premium volume with	foreign insurance carrie	rs:			 %
e.	Percentage of premium volume place	ed through a state admir	nistered fund			 %
f.	Percentage of premium volume acce	pted from sub-producer	rs:			 %
g.	Total number of P&C policies placed	in the past year?				
h.	Total number of life / A&H policies pla	aced in the past year?				

Section II - Professional Services (continued)

5. Complete the chart below for all premium volume from the following lines of business:

Line of Business	Past Year	Projected Next Year
Standard Personal Lines	\$	\$
Sub-Standard Personal Lines	\$	\$
Individual Life / Accident Health	\$	\$
Group Life / Accident Health	\$	\$
Annuities	\$	\$
Commercial Ocean Marine	\$	\$
Trucking	\$	\$
Bonds	\$	\$
Professional Liability and D&O	\$	\$
Workers Compensation	\$	\$
Umbrella / Excess	\$	\$
Products Liability	\$	\$
Aviation	\$	\$
Crop	\$	\$
Flood	\$	\$
Wind	\$	\$
All Other Commercial P&C	\$	\$
Т	OTAL \$	\$

6. Complete the chart below for all insurance carriers' business was placed with in the past 12 months:

Insurer	Premium Volume	Years Represented	A.M. Best Rating	Underwriting Authority	Line of Business
	\$			☐ Yes ☐ No	
	\$			☐ Yes ☐ No	
	\$			☐ Yes ☐ No	
	\$			☐ Yes ☐ No	
	\$			☐ Yes ☐ No	

			\$			☐ Yes	□No			
	Have any agend than lack of pro	•	en cancelled by ar	ny insurance carri	er in the last five y	ears for re	asons otl	her	□Yes	□No
	If YES, please	provide details	s on a separate	sheet and attac	h as part of this	applicati	on.			
8.	During the past	three years or p	planned in the nex	t 12 months, has	the Firm:					
i	a. Been engage in question		engage in, any p	rofessional servic	es other than thos	e indicate	ed		☐ Yes	□No
	'	'	O		m and extraction, r gnificant pollution e				☐ Yes	□No
	c. Hazardous	waste operation	s or operations w	ith significant poll	ution exposures?				☐ Yes	□No
	self-insured,	/captives, risk re	0 .	RRG), risk purchas	n to be involved w sing groups (RPG), A).		employer		☐ Yes	□No
	e. Specialized	or plan to speci	alize in any progr	ams or classes of	business?				☐ Yes	□No
	lf YES to any բ	oart of Questio	n 8, please prov	ride details on a	separate sheet a	and attac	h as par	t of this	applica	tion.

9. During the past three years or within the next 12 months, the Firm been engaged to provide, or plan to provide, professional services for or in connection with any entity in which the Firm, or any other proposed insured had/has an ownership or financial interest?

If YES, please provide details on a separate sheet and attach as part of this application.

Re	gistered	Represen	tative	□ N/A (Ski	ip to Question 11)				
10.	Complete	the chart a	nd questio	ns below for	all commissions der	ived during the past 12	2 months from the follo	owing:	
	Variable L	_ife			%	Stocks / Bonds			%
	Variable A	Annuities			%	Pension Plans			%
	Mutual Fu	unds			%	401k Plans			%
	a Namo	of broker /	doalor:	1					
					icense:	Sarias 7 lica	nse:		
			-		s in the past five yea		1136.	☐ Yes	□No
			•		,	ch as part of this app	olication.		
NAC		-		-					
		_			N/A (Skip to Qu	estion 17) as a MGA, MGU or pro	arom administrator		
	Complete	the lollowii	Ig Chart loi	all Carriers ti				D 11	
	Ca	rrier	Lines of	Business	No. of Years	Gross Premium Last Year	Combined Lo	oss Ration Prior	
	\$					Lust Icui	Last rear	Prior	rear
	\$								
	\$								
	\$								
	\$								
10		the followin	a obort de	tailing all fund	ations porformed by	the Firm:			
12.	Complete		ig chart de		ctions performed by				
	0 1	Function				Details and Li	mits of Authority		
	Quoting			Yes No					
	Binding			Yes No					
	Policy Iss			Yes No					
	Claim Adj	ministration		☐ Yes ☐ No					
	Actuarial			☐ Yes ☐ No					
		ntrol Service	e e	Yes No					
		nce Placem		☐ Yes ☐ No		% Treaty:	%		
	1 1011 10 61 61	100 1 1000111							
13.				e past two ye				Yes	☐ No
					nendations and ste application.	eps taken in respons	e to all audits on a		
14.	•			-		ness in the past five ye	ears?	Yes	□No
		ease desc				, ,			
15.	Indicate:	Number o	of policies i	ssued last ye	ar:	Number of polic	ies issued prior year:		
		Number o	of producer	s used last ye	ear:	Number of prod	ucers used prior year:		
		Premium	volume las	t year: \$		Premium volume	e projected next year:	\$	
		Number of	of producer	s with binding	g authority:				
16.		ach the foll	•						
	a. Proced	dures to ove	ersee/supe	rvise any/all p	oroducers with bind	ing authority.			

- **b.** Procedures to grant binding authority to new producers.
- **c.** Procedures to ensure compliance with carrier limits of authority.

Insurance Company Claims adjus	ting	%	Stocks / Bonds				%
Reinsurance Claims Adjusting	(%	Pension Plans				%
Utilization Reviews	(%	401k Plans				%
Other:		%	Other:				%
Complete the following chart for t	he Firm's Third-Party Administ	trat	or / Claim Administrator	Clients:	<u> </u>		
					Re	evenue	
Client	Desc	crip	tion of Services		Last Year		rior Year
 1.				\$		\$	
2.				\$		\$	
3.				\$		\$	
4.				\$		\$	
5.				\$		\$	
6.				\$		\$	
oes the Firm have draft authority	?					☐ Yes	□No
YES:							
. What is the authority grant?							
. Is the authority grant in writing	j ?					☐ Yes	□No
Does the Firm have a fee collection Complete the following chart deta FYES, describe their functions	iling all functions performed b					☐ Yes	∖ ∐ No
Complete the following chart deta	iling all functions performed b					☐ Yes	No No
Complete the following chart deta	iling all functions performed b					☐ Yes	No No
Complete the following chart deta f YES, describe their function	illing all functions performed b	y th	he Firm:	ations?		☐ Yes	
complete the following chart deta f YES, describe their functions	viders or healthcare provider r	net	he Firm: works for medical evalua		others?		□No
complete the following chart deta f YES, describe their functions loes the Firm:	viders or healthcare provider ne	netvetw	he Firm: works for medical evalua orks to provide medical	care to d	others?	Yes	□ No □ No
complete the following chart details for YES, describe their functions of YES, described their functions of YES, d	viders or healthcare provider reders or healthcare provider new ho provide repair, restoration,	netv etw rer	he Firm: works for medical evalua rorks to provide medical mediation, construction o	care to d	others?	☐ Yes	□ No □ No
Complete the following chart details and the second	viders or healthcare provider reders or healthcare provider new ho provide repair, restoration, al services because of medical	netvetwere	works for medical evaluations to provide medical mediation, construction decessity?	care to do		 Yes Yes Yes Yes	No No No No
Complete the following chart details in YES, describe their functions Does the Firm: Refer others to healthcare provision. Contract with healthcare provision. Refer others to third parties with services/products? Have authority to deny medical	viders or healthcare provider reders or healthcare provider new ho provide repair, restoration, all services because of medicate have the authority to deny medical policy have the authority to deny medical policy.	netvetw rer	works for medical evaluators to provide medical mediation, construction of ecessity?	care to control or other	I necessity?	 Yes Yes Yes Yes	No No No No
Complete the following chart details at YES, describe their functions of YES to any part of Question of YES to any part of YE	viders or healthcare provider reders or healthcare provider new tho provide repair, restoration, all services because of medicate to have the authority to deny manager of the provide details on a separocedures, utilization review	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	 Yes Yes Yes Yes	No No No No
Complete the following chart detains a YES, describe their functions of YES to any part of Question this application.	viders or healthcare provider reders or healthcare provider new tho provide repair, restoration, all services because of medicate to have the authority to deny manager of the provide details on a separocedures, utilization review	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	 Yes Yes Yes Yes	No No No No
complete the following chart details a YES, describe their functions of YES to the state of the state of YES to any part of Question his application.	viders or healthcare provider reders or healthcare provider new the provide repair, restoration, all services because of medicate to have the authority to deny management of the provide details on a september of the procedures, utilization review that the Firm's processes.	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	 Yes Yes Yes Yes	No No No No
Opes the Firm: Refer others to healthcare provide Refer others to third parties we services/products? Have authority to deny medical Contract with third parties which is application. Please include credentialing products the Firm have:	viders or healthcare provider reders or healthcare provider new the provide repair, restoration, all services because of medicate to have the authority to deny manager of the provide details on a separate of the providers o	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	Yes Yes	No No No No
Complete the following chart details YES, describe their functions Oces the Firm: Refer others to healthcare provide the Contract with healthcare provide the services/products? Have authority to deny medical Contract with third parties what YES to any part of Question his application. Please include credentialing products that details that details the contract with the contract with the contract of the contract with the contract of the contract with the	viders or healthcare provider reders or healthcare provider new the provide repair, restoration, all services because of medicate to have the authority to deny manager of the provide details on a separate of the providers o	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes	No No No No No No No No
Opes the Firm: Refer others to healthcare provide Refer others to third parties with services/products? Have authority to deny medical Contract with third parties which application. YES to any part of Question his application. Please include credentialing products that decrease the Firm have: HIPAA compliance and proceed. Other regulatory compliance process.	viders or healthcare provider reders or healthcare provider new the provide repair, restoration, all services because of medicate to have the authority to deny manager of the provide details on a separate of the providers o	netwetwl ned	works for medical evaluators to provide medical mediation, construction of ecessity? lical services because of ate sheet and attach a	care to control of the control of th	I necessity?	Yes Yes Yes Yes Yes	No No No No No No No No

Section III - Risk Management

1. Complete the chart below for all licensed employees/independent contractors and customer service representatives (CSRs):

	Full Time Employees	Part Time Employees	Full Time 1099	Part Time 1099	Average Years Experience	Average Years w/ Applicant	Turnover Rate Last Three Years
Agent / Brokers							%
CSRs							%
Other:							%

2.	ls d	coverage desired for 1099 independent contractors?	☐ Yes	□No
	a.	If NO, are 1099 independent contractors required to maintain their own E&O insurance?	Yes	☐ No
	b.	If YES, minimum limits required:	\$	
3.	Do	es the Firm have:		
	a.	Written procedures to escalate complaints to senior management?	☐ Yes	☐ No
	b.	Written risk management procedures, including procedures to ensure compliance with all federal, state and Local Statutes and Regulations?	Yes	□No
	c.	A formal training program for personnel?	☐ Yes	□No
	d.	Network security procedures to prevent breaches of security (e.g. identity theft; spread of computer viruses)?	Yes	□No
	e.	Written procedures in place to protect the personal and confidential information of clients and prospective clients?	Yes	□No
	f.	Legal / clearance procedures for media and marketing material and content?	☐ Yes	☐ No
	g.	Internal control procedures to prevent theft of client funds or other client assets?	☐ Yes	☐ No
	Do	es the Firm have:		
	a.	Use a centralized diary or suspense system?	Yes	□No
	b.	Date stamp all incoming mail?	☐ Yes	☐ No
	c.	Use a pre-printed form for documenting business telephone conversations?	☐ Yes	☐ No
	d.	Have standardized file construction procedures?	☐ Yes	☐ No
	e.	Use coverage checklists for both commercial and personal lines clients?	☐ Yes	□No
	f.	Have procedures in place to address terrorism and mold exposures with each client?	Yes	□No
	g.	Obtain client signatures confirming their understanding when terrorism coverage is not provided?	☐ Yes	☐ No
	h.	Obtain client signatures confirming their understanding when mold coverage is not provided?	☐ Yes	☐ No
	i.	Document client refusals to accept coverage or limit recommendations?	☐ Yes	☐ No
	j.	Provide clients with written confirmation of reductions in current/proposed coverage?	☐ Yes	☐ No
	k.	Confirm all binders promptly in writing?	☐ Yes	☐ No
	I.	Maintain a policy expiration list (including direct bill)	☐ Yes	☐ No
	m.	Check all applications, policies and endorsements for accuracy prior to mailing?	☐ Yes	☐ No
	n.	Mark files to ensure certificate holders are notified of cancellation/material change?	☐ Yes	☐ No
	0.	Retain records for a minimum of five years?	Yes	□ No
	p.	Ensure credit checks / investigations comply with the Fair Credit Reporting Act?	☐ Yes	☐ No
	Do	es the Firm accept business from sub-producers?	☐ Yes	□No
	If Y	YES, are sub-producers required to carry a minimum of \$500K of Professional Liability insurance?	☐ Yes	□No
		he Firm places business through MGAs, wholesalers or other intermediaries, are they required to rry Professional Liability insurance?	Yes	□No
	If Y	/ES, what is the minimum amount of Professional Liability insurance required?	\$	

1.	Request:								
	Effective Date:	Per Clair	n Limit: \$	Ag	gregate Limit:	\$			
	Retro Date:		n Retention: \$	_	_	\$			
2.	Complete the following chart detailing the Firm's Professional Liability Insurance History:								
		Insurer	Per Claim Limit	Aggregate Limit	Retention	Prem	ium		
	Current		\$	\$	\$	\$			
	Prior Year 1		\$	\$	\$	\$			
	Prior Year 2		\$	\$	\$	\$			
	Prior Year 3		\$	\$	\$	\$			
	If YES, please des	scribe:							
Sec	tion V – Claims &	License History							
1.	Have any claims, suits or proceedings been made during the past five years against the (a) Firm; (b) its predecessor in business; (c) any Subsidiary or Affiliate of the Firm; (d) any entity proposed for coverage on this application; or (e) any past or present Principal, Partner, Member, Director, Officer, Employee, Leased Employee or Independent Contractor of the Firm, its predecessors in business or any Subsidiary or Affiliate of the Firm or entity proposed for coverage on this application?					□No			
2.	fact, circumstance, (a) the Firm; (b) its p for coverage on this Employee, Leased	y of each Principal, Partner incident, error, situation of predecessor in business; is application; or (e) any partner Employee or Independent te of the Firm or entity pro	or accident that may (c) any Subsidiary or ast or present Princi t Contractor of the F	result in a claim being Affiliate of the Firm; (coal, Partner, Member, irm, its predecessors	g made against d) any entity proposed Director, Officer,		□No		
3.	Has the Firm or any	individual or entity seeki ninal Proceeding, by any	ng coverage ever be	en the subject of a Re			□No		
4.	disputes with respe	n individual or entity seeki act to fees or other compandividual or entity seeking	ensation which may			Yes	□No		
	If YES, to Questions 1, 2, 3 and/or 4, please complete a claim supplemental application for each matter.								
5.	Has the Firm report	ed each matter in question	ons 1 – 4 to its curre	nt / former insurance	carrier?	□ N/A □ Ye	es 🗌 No		

Section IV - Insurance History

Fraud Warning

Any person who, with intent to defraud or knowing that (s)he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud.

ALABAMA, ARKANSAS, LOUISIANA, MARYLAND, NEW JERSEY, NEW MEXICO and VIRGINIA: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an Application for insurance is guilty of a crime. In Alabama, Arkansas, Louisiana and Maryland, that person may be subject to fines, imprisonment or both. In New Mexico, that person may be subject to civil fines and criminal penalties. In Virginia, penalties may include imprisonment, fines & denial of insurance benefits.

COLORADO: It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

DISTRICT OF COLUMBIA, KENTUCKY and PENNSYLVANIA: Any person who knowingly and with intent to defraud any insurance company or other person files an Application for insurance or statement of claim containing materially false information or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime. In District of Columbia, penalties include imprisonment and/or fines. In addition, the Insurer may deny insurance benefits if the Applicant provides false information materially related to a claim. In Pennsylvania, the person may also be subject to criminal and civil penalties.

FLORIDA and OKLAHOMA: Any person who knowingly and with intent to injure, defraud or deceive the Insurer, files a statement of claim or an Application containing any false, incomplete or misleading information is guilty of a felony. In Florida it is a felony to the third degree.

KANSAS: An act committed by any person who, knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an Insurer, purported Insurer, broker or any agent thereof, any written statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for personal or commercial insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto is considered a crime.

MAINE: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or denial of insurance benefits.

NEW YORK: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation

OHIO: Any person who, with intent to defraud or knowing that he is facilitating a fraud against the Insurer, submits an Application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

OREGON: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

TENNESSEE and WASHINGTON: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines and/or denial of insurance benefits.

Representation Statement

I hereby apply for a policy of insurance as set forth in the application and I declare that all information contained in this application is correct and complete to the best of my knowledge and belief. I understand that any policy which may be issued by the company will be issued on the basis of and reliance upon my statements in this application. I agree that such policy shall be null and void if such information is false, or misleading, or would materially affect acceptance of the risk by the company.

The signing of this application does not bind the undersigned to purchase the insurance and accepting this application does not bind the Insurer to complete the insurance or to issue any particular policy. If a policy is issued, it is understood and agreed that the Insurer relied upon this application in issuing each such policy and any endorsements thereto. The undersigned further agrees that if the statements in this application change before the effective date of any proposed policy, which would render this application inaccurate or incomplete, notice of such change, will be reported in writing to the Insurer immediately.

The Application must be signed and dated by a Principal, Partner, Managing Member or Senior Officer of the Applicant. Electronically reproduced signatures will be treated as original.

Applicant:		
Print Name:	Signature:	
Title:	Date:	
	n contained in this application is correct and complete to ion was complete and personally signed by the applican icant.	
Name of Producing Agency:		
Signature of Producing Agent:	Date:	

SIGNING THIS APPLICATION DOES NOT BIND THE APPLICANT OR THE COMPANY

Page 8 of 8