

AmTrust Title Introduces Nationwide Service through MidPoint

New Offering Enables Agents to Close Transactions Beyond Their Geographic Areas

New York, June 7, 2022 -- AmTrust Title Insurance Company today introduced "MidPoint," an innovative new title closing solution that will enable agents to work outside their geographic areas to service clients nationwide.

AmTrust Title President Jason Gordon said, "MidPoint offers agents three different levels of transaction services – depending upon their need – enabling them to offer their clients a truly nationwide service from escrow to close. MidPoint is a 'game changer' for the industry, enabling agents to work beyond their coverage areas and capture revenue that would have gone elsewhere in the past."

Agents can work with MidPoint in three different ways:

- Title-Only workflow At this service level, AmTrust will issue a dual CPL. Agents then control the closing/funding and forward the recording information. MidPoint sends the final policy to the client.
- Sub-Escrow workflow For sub-escrow, AmTrust issues the CPL directly to the lender. The agent controls the closing, and MidPoint handles the funding, recording and final policy.
- Full-Escrow service In this case, the agent maintains direct contact with the client, and AmTrust serves as a silent partner, handling the closing, funding and final policy.

"MidPoint is a true 'one-stop shop' for purchasing and refinancing residential and commercial properties, including property reports and title search capabilities," said Gordon. "What's more, all the files are completely accessible online, which makes for a smooth and efficient process for agents and their clients who need to cross-license areas and close transactions on a nationwide basis."

For more information on MidPoint, please visit www.amtrustfinancial/midpoint.com, MidPoint@amtrustgroup.com.

About AmTrust Title Insurance Company

AmTrust Title is a wholly-owned subsidiary of AmTrust Financial Services, Inc., an insurance holding company headquartered in New York, which offers specialty property and casualty insurance products, including workers' compensation, business owner's policy (BOP), general liability and extended service and warranty coverage. AmTrust Title is headquartered and domiciled in New York, New York, and is licensed in forty-eight states and several jurisdictions internationally. AmTrust Title utilizes advanced technology, supported by the financial strength of AmTrust Financial, to support real estate clients of all sizes. For more information about AmTrust Title, visit www.amtrusttitlegroup.com

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