

# AmTrust E&S Overview



Whether it's for hard-to-place or unusual risks, AmTrust E&S offers our clients a wide range of standard and specialty insurance products. Our underwriting teams focus on moderate- to high-risk commercial business, offering customized solutions and underwriting expertise to meet each insured's unique challenges.

## About AmTrust E&S

Headquartered in Boston, Mass., with offices in Atlanta, Chicago, Scottsdale and Southington, Conn., AmTrust E&S is a subsidiary of AmTrust Financial Services, Inc., a multinational property and casualty insurer and Fortune 500 company. Supported by nearly 8,000 employees in 70 countries, AmTrust Financial offers a full suite of specialty risk and extended warranty products.

## Why AmTrust E&S

- Small, focused and experienced underwriting team comprised of industry leaders, adept at understanding, handling and supporting complex accounts
- Limited appointments to a select number of brokers provides a competitive advantage and promotes long-term relationships
- Dedicated and experienced claims professionals who work intentionally and aggressively to protect our partners' and policyholders' best interests
- Our coverage is backed by the exceptional financial strength and solid claims-paying ability of AmTrust Financial, rated "A-" (Excellent), FSC "XV," Stable Outlook by A.M. Best.

## Our Distribution Channel

AmTrust E&S is committed to the wholesale market and subscribes to a limited distribution model. Our products and services are available only through a select number of licensed and contracted Excess and Surplus brokers.

Coverage is offered on a non-admitted basis in all 50 states and the District of Columbia through the following companies, assigned an "A-" (Excellent) rating, FSC "XV," Stable Outlook by A.M. Best:

- Associated Industries Insurance Company
- Security National Insurance Company

## What is Our Business Focus?

We are biased toward the more complex risks where experience and judgment are critical to success. We cover a broad range of hard-to-place commercial exposures with the following characteristics:

- Moderate to higher hazard risks
- Severity loss potential preferred over frequency
- Focus on accounts under \$100,000 in premium

## Our Underwriting Teams

We offer our niche-based products through the following underwriting divisions.

**AmTrust E&S Specialty Casualty:** Primary and Excess Casualty Insurance Products in select industry segments, including manufacturing and processing, distribution, construction, hospitality, OL&T and service operations, as well as for many other types of small- to mid-sized unique and unusual risks.

**AmTrust E&S Pro:** Coverage for Error & Omissions (E&O) and Directors & Officers (D&O) is available for both primary and excess placements for lawyers, insurance-related service professionals, real estate professionals, financial broker dealers and other miscellaneous service firms.

**AmTrust E&S Select:** The Select Business Team offers a variety of competitive and comprehensive products for small- to medium-sized businesses. Our broad appetite extends to over 75% of all available ISO classifications and includes a wide range of traditional and hard-to-place risks.

**Contract Binding:** Partnering with a select group of wholesale general agents, we offer a variety of competitive and comprehensive property and casualty package products for small- to medium-sized businesses.

**Select Online:** Utilizing a direct online underwriting platform with our brokers, AmTrust E&S underwrites and issues the policy in-house, bridging the gap between the standard small business binding risk and larger brokerage placements.



AmTrust E&S Insurance Services  
An AmTrust Financial Company

[www.amtrustes.com](http://www.amtrustes.com)

# AmTrust E&S Overview

## Corporate Contacts

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If you are interested in an appointment with AmTrust E&S, or learning more about our products and services, please contact us or visit our website at [www.AmTrustES.com](http://www.AmTrustES.com).



A.M. Best rating of "A-"  
(Excellent) FSC "XV,"  
Stable Outlook



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