



AmTrust North America
An AmTrust Financial Company

ANA SPECIALTY WOOD PRODUCTS & LUMBER PROGRAM FAQ

What is the ANA Specialty Wood Products and Lumber Program?

Our program has been the right choice for agents and brokers interested in winning more business in the lumber niche for over 20 years. We offer all lines of commercial package insurance to insured involved in the wood products and building materials industries. Our professional underwriting and loss control team has over 100 years of combined industry expertise.

What coverages/lines of business do you write?

The program offers a full range of property & casualty coverage's including, property, equipment breakdown, inland marine, business income, commercial crime, general liability, commercial auto and worker's compensation.

What classes of business do you write?

A wide range of building material dealers, cabinet manufactures, hardware stores, lumber yards, millwork, sawmill/planning mill, truss and pallet manufacturing, wood preserving and many more.

What classes of business don't fit your specialty program?

Pellet manufacturing, cardboard box and paper manufacturing, any risk with contractors/installation exposures that impact the building envelope, children's furniture manufacturing, logging or log hauling or long haul or subcontracted driver fleets. There is certain high hazard WC classification that is not open to the program

What states do you operate in?

The ANA Specialty Wood Products and Lumber Program operates nationally. We do have limitations in those states with unusual catastrophic exposures.

What is needed to reserve and obtain a quote?

First, visit www.amtrustnorthamerica.com. Then, log in, follow the steps and input the basic account information in order to reserve your account. You will then need to provide the following:



AmTrust North America
An AmTrust Financial Company

- Complete accord forms, by line of business
- Minimum 5 years hard copy claims and loss history
- ANA Lumber Supplemental Application
- ANA Statement of Values (SOV)
- Interior/Exterior photos if property coverage is being requested
- Expiring/Target premiums by line of business submitted
- Provide a need by date
- There are no minimum premium requirements

How far out can I reserve ANA as a market for my client?

We accept submissions 120 in advance of the policy expiration date. We typically look for a minimum of 30 days. However, **complete** submissions are always considered.

Do I need to be appointed?

Yes - in order to qualify and have access to the program, you will need to be appointed as a lumber agent by ANA.

What if I only have a limited number of lumber accounts?

There is always a way to access our program. If you do not qualify as an appointed lumber agent, we can arrange for you to work through an appointed wholesaler who will work directly with you in order to access our highly desirable lumber program.

What's next?

Send us one of your lumber risks today and let us show you how easy it is to bind new business with the AmTrust Specialty Wood Products and Lumber Program.

Contact us

Angelo Ganguzza

Program Manager

561-962-9272

angelo.ganguzza@amtrustgroup.com

Nate Mathis

National Lumber Sales Specialist

812-340-8916

nathan.mathis@amtrustgroup.com